

MedHealth Partners& Conduit Health Partners

Providing responsive medical transport solutions for patients





How MedHealth Partners Helps You

- Saves valuable time
- Expedites transfers
- Improves bed management efficiency
- Provides transport solutions for long-range or international transfers



How MedHealth Partners Helps Your Patients

- Expands care options
 - Provides patient access to specialty care: rehabilitation, oncology, transplant, specialty surgery, ECMO care, etc.
 - Offers safe discharge solutions for complex patients including hospice transports
- Eliminates geographic barriers on transports greater than 200 miles
- Streamlines bedside-to-bedside transfers, coordinating all air and ground logistics as well as payment
- Delivers exceptional patient care with experienced Medical Flight Team:
 - O Critical Care Nurse paired with Paramedic or Respiratory Therapist
- Provides domestic and international transports on medically configured aircraft

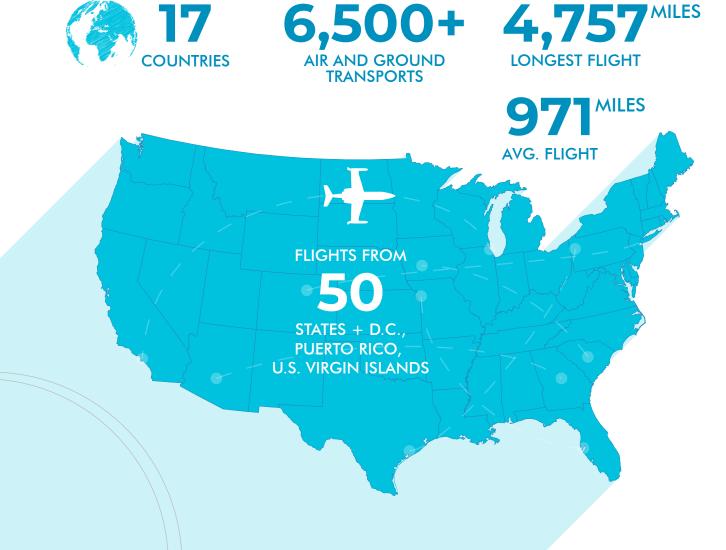
Aircraft With ICU Capability
Best-in-Class Equipment & Technology

- Stretcher system with integrated oxygen and suction capability
- Hamilton-T1 ventilators with adult, pediatric, and neonate ventilation functionality
- Zoll X-series monitor/defibrillator with 12-lead capability for adult, pediatric, and neonatal patients
- EPOC mobile blood analyzers for bedside lab testing
- Mobile isolation chambers to transport patients with airborne illnesses such as COVID-19
- IV medication administration comparable to an intensive care unit
- Proprietary MedLog2 mobile charting app provides continuous in-flight access to medical records, status documentation, and real-time data trending for safer patient care during transport



Transport Range and Capability

2021 Flight Profile





TOP 5 DIAGNOSES

TRAUMA RECOVERY – **32%**PEDIATRIC – **13%**

NEUROLOGY – 11% ONCOLOGY – 10%

PULMONARY - 9%



101 OLDEST

PATIENT



12 DAYS OLD

YOUNGEST PATIENT



34

TRANSPLANT FLIGHTS



45% FLIGHTS INITIATED

BY CASE MANAGERS

The MedHealth Partners Advantages for You Easy, Responsive, Comprehensive



Streamlined Communication

The Benefit to You: **EASY TO USE**

Our Team...

- Coordinates transports with responsive 24/7 service
- Provides email account exclusive for Conduit transport requests
- Develops and follows Conduit's preferred communication plan



Patient Advocacy to Expedite Transports

The Benefit to You: **RESPONSIVE SERVICE**

Our Team...

- Verifies patient's insurance eligibility and benefits
- Handles preauthorization submissions and claims
- Minimizes out-of-pocket transport expenses for most commercially insured patients
- Accepts insurance reimbursement as payment in full
- Offers financial hardship pricing accommodations for uninsured patients or those not eligible for transport benefits

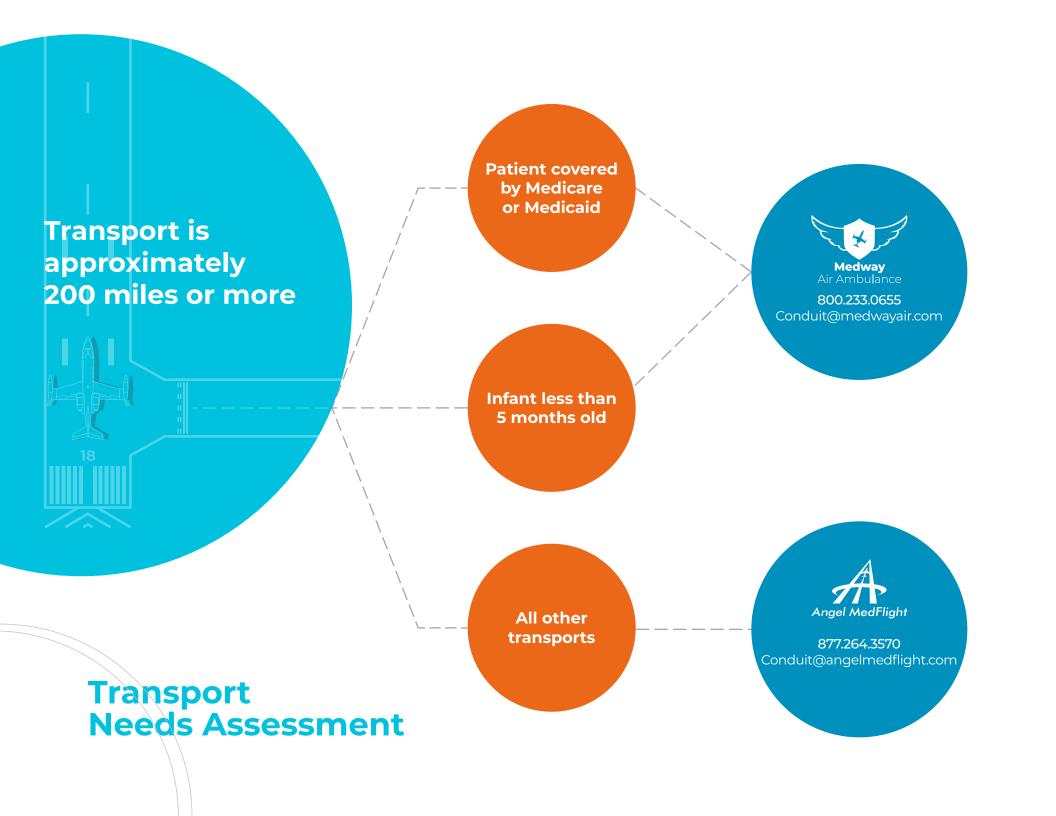


Family Focused Service

The Benefit to You:
HIGH SATISFACTION RATINGS

Our Team...

- Coordinates transport agreement directly with family
- Allows one passenger to accompany patient on transport depending on patient condition (with exception of COVID positive patients)
- Arranges shipment of luggage in excess of one carry-on bag per person



Getting StartedWhat We Will Need



From Conduit

- Patient Name & Date of Birth
- Type of Insurance
- Contact Information for Caller Initiating Transfer
- Location and Destination, Reason for Transport

From Caller or Sending Case Manager

- Contact Information: Name, Phone Number, and Email
 - Sending Case Manager
 - Family member or POA
 - Receiving Facility Admission Case Manager
- FACE Sheet
- History and Physical (H&P)
- Recent Progress Notes
- Insurance Plan and Policy Number

A Medical Transport Step-by-Step



Conduit Health Partners

- 1. Completes a transport needs assessment; call or email to initiate a transport
- 2. Arranges a conference call with all stakeholders or allow Flight to contact caller directly



MedHealth Partners

- 3. Compiles patient information
- 4. Researches insurance coverage and flight authorization process
- 5. Approves patient's medical condition for flight
- 6. Communicates with the patient's family: explains insurance status and emails transport agreement
- 7. Shares air and ground itinerary with stakeholders after agreement is signed. Itinerary faxed to Conduit at 513.632.8532



MedHealth Partners on the day of transport

- 8. Transfers patients bedside-to-bedside, includes air and ground ambulances
- 9. Contacts Conduit at established transport milestones
- 10. Handles entire insurance claim process post flight

CommunicationCoordination and Flight Milestones





The MedHealth Partners Team will call Conduit to confirm the following milestones are complete:

Pre-Flight Notifications

- Medical records necessary for flight are complete, and the patient is medically appropriate for air and ground transport
- Patient, family member, or POA has signed the Flight Agreement
- Flight is scheduled, and itinerary is prepared. Itinerary will also be faxed to the Conduit team at 513.632.8532



In Transit Notifications

- Medical Flight Team is on their way to the sending facility
- Aircraft is taking off from the sending airport with patient on-board
- Aircraft has landed at destination and ground ambulance is en route with patient
- Patient care has been transferred to receiving facility

Commitment to Excellence We Value Your Insight



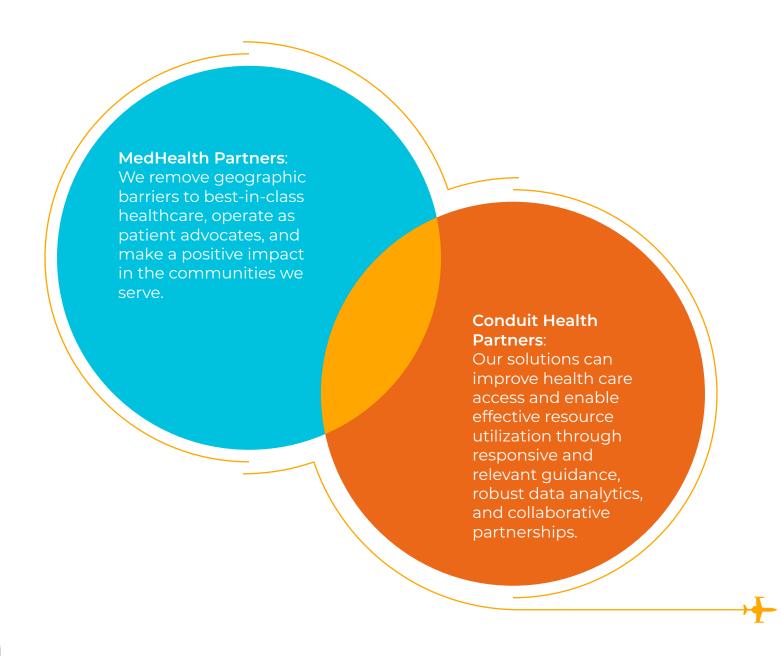
We appreciate your feedback on transport to recognize exceptional service or identify opportunities for process improvement

Please feel free to submit suggestions or "big ideas" for discussion at monthly Conduit and MHP leadership meetings

Continuous improvement is better than delayed perfection.

-Mark Twain

Our Combined Mission Improving Access to Healthcare



Making Connections Your MHP Support Team



Paul Green
Chief Development Officer
pgreen@
medhealthpartners.com



Alanna Lugo
Director of Flight Coordination
alugo@
medhealthpartners.com



Matthew Butler
Chief Flight Coordinator
mbutler@
medhealthpartners.com



Jennifer Peterson, RN
Flight Coordination Clinical Lead

jpeterson@
medhealthpartners.com



877.264.3570 Conduit@angelmedflight.com



800.233.0655 Conduit@medwayair.com